

# Wellesley College Annual Report

For the year ended June 30, 2020

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## Letter from the Vice President for Finance and Administration and Treasurer

I am pleased to provide you with the College's financial report for the fiscal year ending June 30, 2020.

Fiscal year 2020 was truly unprecedented, as the College and the country experienced the impact of the COVID-19 pandemic. Guided by federal and state guidance and the principle of protecting the health and safety of students and our community, students departed campus during the third week of March and all classes quickly transitioned to remote learning. Long standing traditions of Commencement and Reunion pivoted to virtual ceremonies, and activity on campus was reduced to essential services.

Despite the challenges of the pandemic, which included decreased room and board revenue due to refunds and additional grants to students, the College ended fiscal year 2020 with a modest operating surplus of \$3.2 million. Reduced expenses, donor generosity and COVID Higher Education Emergency Relief Funds were all factors in these year-end results.

In total, alumnae and donors contributed \$80.9 million in gifts and pledges, including significant contributions to the Wellesley Annual Fund and the Science Center capital project. The College's endowment generated an 8.78% return, allowing the College to close the fiscal year with an endowment value of \$2.3 billion and total net assets of \$2.9 billion.

Wellesley's improved operating results over the past two fiscal years, coupled with considerable financial resources of cash and investments, allowed the College to maintain stable credit ratings with Standard & Poor's and Moody's Investors Service of AA+ and Aa1, respectively. These ratings took into account the College assuming an additional \$150 million of debt for capital needs in July 2020.

In summary, the College continues to demonstrate disciplined financial management and will move forward with on-going efforts to focus spending on our highest priorities consistent with the broader long-term strategic plan.

The following pages contain five comparative and historical reports on financial and operational measures that provide useful indications of the financial well-being of the College over time. We have also included the complete June 30, 2020 financial statements and notes, audited by KPMG LLP, which describe in more detail the financial position, activities, and cash flows of Wellesley College.

I hope you find this information of interest.

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Piper Starr Orton

Vice President for Finance and Administration and Treasurer



Schedule A Summary of Operating Revenues and Expenditures Years Ended June 30, 2020 and 2019 (in \$000s)

	2020	2019	Increase (Decrease)	% Change
•				
Operating Revenues				
Tuition and Fees	\$132,195	\$128,441	\$3,754	2.8%
Room and Board	\$29,057	\$35,549	(\$6,492)	(22.3%)
Financial Aid	(\$67,876)	(\$67,791)	(\$85)	.1%
Net Student Charge Revenue	\$93,376	\$96,199	(\$2,823)	(3.0%)
Distribution from Endowment Used for Operations	\$92,156	\$90,766	\$1,390	1.5%
Endowment Transfers	\$990	\$3,694	(\$2,704)	(273.1%)
Restricted Gifts & Grants	\$15,010	\$13,814	\$1,196	7.97%
Unrestricted Bequests	\$0	\$4,166	(\$4,166)	(4166.0%)
The Wellesley Fund	\$14,165	\$10,113	\$4,052	28.6%
Auxiliary Enterprises	\$7,324	\$7,060	\$264	3.6%
Restricted and Designated Used in Operations	\$3,810	\$3,122	\$688	18.1%
Other Income	\$6,192	\$10,354	(\$4,162)	(67.2%)
Total Revenues	\$233,023	\$239,288	(\$6,265)	(2.7%)
Operating Expenditures				
Instruction	\$70,229	\$72,983	(\$2,754)	(3.9%)
Student Services	\$27,083	\$28,213	(\$1,130)	(4.2%)
Academic Support	\$18,557	\$18,699	(\$142)	(.8%)
Institutional Support	\$31,409	\$32,690	(\$1,281)	(4.1%)
Maintenance and Operations	\$25,438	\$26,082	(\$644)	(2.5%)
Debt Service	\$12,240	\$12,262	(\$22)	(.2%)
Major Maintenance	\$1,720	\$3,649	(\$1,929)	(112.2%)
Depreciation	\$21,703	\$20,419	\$1,284	5.9%
Sponsored Research	\$13,516	\$12,501	\$1,015	7.5%
Auxiliary Operations	\$7,908	\$8,185	(\$277)	(3.5%)
Total Expenditures	\$229,803	\$235,683	(\$5,880)	(2.6%)
GAAP Net Operating Income/(Loss)	\$3,220	\$3,605	(\$385)	(12.0%)
Cash Basis Adjustments				
Depreciation	(\$21,703)	(\$20,419)	(\$1,284)	5.9%
Capital Assets funded by Operations	\$17,026	\$15,153	\$1,873	11.0%
Principal Payments & Amortization	\$1,140	\$3,245	(\$2,105)	(184.6%)
Other Adjustments	\$2,966	\$4,595	(\$1,629)	(54.9%)
Total Adjustments	(\$571)	\$2,574	(\$3,145)	550.8%
Cash Basis Addition to Reserves	\$3,791	\$1,031	\$2,760	72.8%
•				

Schedule B Ten-Year Operating Budget Financial Summary 2011–2020 (in \$000s)

	2011	2012	2013	2014	2015
Operating Revenues					
Tuition and Fees	\$96,402	\$96,702	\$100,075	\$102,635	\$104,427
Room and Board	\$26,759	\$27,436	\$28,228	\$29,131	\$29,248
Financial Aid Grants	(\$47,850)	(\$47,889)	(\$50,561)	(\$51,933)	(\$51,305)
Net Student Charge Revenue	\$75,311	\$76,249	\$77,742	\$79,833	\$82,370
Endowment Distribution	\$79,107	\$78,392	\$79,924	\$81,487	\$82,561
Private Gifts & Grants	\$18,738	\$22,137	\$24,458	\$25,042	\$24,769
Government Grants	\$3,635	\$4,148	\$4,448	\$4,887	\$3,863
Auxiliary Operations	\$6,239	\$6,440	\$5,206	\$5,947	\$8,085
Restricted and Designated Used in Operations	\$0	\$0	\$0	\$0	\$0
Other	\$3,118	\$4,336	\$3,736	\$3,972	\$3,872
Total Revenues	\$186,148	\$191,702	\$195,514	\$201,168	\$205,520
Operating Expenditures					
Instruction	\$63,862	\$67,175	\$67,599	\$71,329	\$70,705
Student Services	\$22,092	\$22,041	\$23,457	\$22,912	\$22,809
Academic Support	\$20,237	\$19,180	\$20,657	\$21,084	\$21,830
Institutional Support	\$22,998	\$21,555	\$27,262	\$22,370	\$27,903
Maintenance and Operations	\$18,684	\$17,827	\$20,384	\$21,926	\$23,699
Debt Service	\$5,506	\$6,065	\$6,422	\$8,152	\$8,054
Major Maintenance	\$1,614	\$5,803	\$5,462	\$4,677	\$3,225
Depreciation	\$15,419	\$15,959	\$15,792	\$16,638	\$16,587
Sponsored Research and Centers	\$11,080	\$11,923	\$12,568	\$12,296	\$11,854
Auxiliary Operations	\$7,515	\$8,712	\$8,406	\$8,663	\$7,011
Total Expenditures	\$189,006	\$196,240	\$208,009	\$210,047	\$213,676
GAAP Net Operating Income/(Loss)	(\$2,858)	(\$4,538)	(\$12,495)	(\$8,879)	(\$8,156)
Net Budget/Cash Basis Adjustments	\$6,915	\$4,990	\$11,000	\$7,382	\$4,763
Cash Basis Addition to/(Use of) Reserves	\$4,057	\$452	(\$1,495)	(\$1,497)	(\$3,393)

## Average Annual Percentage Change Since June 30, 2011

					Change Since June 30, 2011		
2016	2017	2018	2019	2020	Nominal %	Real %	
\$112,070	\$115,610	\$121,912	\$128,441	\$132,195	3.9%	2.2%	
\$31,567	\$33,078	\$34,532	\$35,549	\$29,057	1.8%	0.2%	
(\$56,996)	(\$57,838)	(\$63,250)	(\$67,791)	(\$67,876)	4.9%	3.2%	
\$86,641	\$90,850	\$93,194	\$96,199	\$93,376	2.4%	0.8%	
						-1.7%	
\$83,403	\$89,352	\$89,900	\$94,460	\$93,146	0.8%	-0.9%	
\$35,157	\$41,664	\$23,366	\$23,780	\$23,623	3.8%	2.1%	
\$6,032	\$4,492	\$4,901	\$4,313	\$5,552	4.2%	2.5%	
\$6,500	\$6,787	\$5,634	\$7,060	\$7,324	2.8%	1.1%	
\$0	\$0	\$4,091	\$3,122	\$3,810	-0.2%	-1.9%	
\$3,937	\$4,290	\$5,970	\$10,354	\$6,192	9.6%	7.9%	
\$221,669	\$237,435	\$227,056	\$239,288	\$233,023	2.6%	0.9%	
\$70,788	\$71,948	\$75,693	\$72,983	\$70,229	1.0%	-0.7%	
\$24,250	\$25,523	\$26,687	\$28,213	\$27,083	2.7%	1.0%	
\$20,470	\$17,649	\$17,298	\$18,699	\$18,557	0.3%	-1.4%	
\$34,775	\$34,003	\$29,177	\$32,690	\$31,409	4.8%	3.1%	
\$24,012	\$25,049	\$28,137	\$26,082	\$25,438	1.8%	0.1%	
\$8,150	\$8,102	\$10,573	\$12,262	\$12,240	8.8%	7.1%	
\$6,006	\$9,413	\$4,149	\$3,649	\$1,720	74.9%	73.2%	
\$15,912	\$17,302	\$20,359	\$20,419	\$21,703	4.4%	2.7%	
\$13,810	\$12,520	\$11,530	\$12,501	\$13,516	2.5%	0.8%	
\$7,109	\$7,836	\$7,146	\$8,185	\$7,908	0.8%	-0.9%	
\$225,281	\$229,345	\$230,749	\$235,683	\$229,803	2.2%	0.5%	
(\$3,612)	\$8,090	(\$3,693)	\$3,605	\$3,220			
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\$3,663	\$9,846	\$4,732	(\$2,574)	\$571			
\$51	\$17,936	\$1,039	\$1,031	\$3,791			

## Schedule C Key Facts and Statistics 2011–2020

	2011	2012	2013	2014	2015
Faculty, Staff and Students					
Faculty Headcount	350	377	374	379	374
Faculty Instructional FTE	306	332	331	337	331
Staff FTE	691	713	749	726	710
Student Enrollment	2,431	2,374	2,365	2,347	2,308
Student-to-Faculty FTE Ratio	7.9	7.2	7.2	7.0	7.0
Admissions and Enrollment					
Number of First-Year Student Applications	4,267	4,400	4,478	4,795	4,710
First-Year Students Admitted as a % of Applicants	33.7%	31.0%	30.1%	28.9%	30.1%
First-Year Students Enrolled as a % of Students Admitted	44.0%	42.0%	43.4%	42.9%	41.8%
Comprehensive Fee					
Tuition and Fees	\$39,666	\$40,660	\$42,082	\$43,554	\$45,078
Room and Board	\$12,284	\$12,590	\$13,032	\$13,488	\$13,960
Comprehensive Fee	\$51,950	\$53,250	\$55,114	\$57,042	\$59,038
Financial Aid and Net Price					
Percentage of Students Receiving Financial Aid Grant Assistance	58.0%	57.0%	58.0%	58.0%	58.0%
Average Financial Aid Grant as a % of Comprehensive Fee	68.9%	68.8%	68.9%	66.0%	68.0%
Average Financial Aid Grant per Aided Student	\$35,773	\$36,656	\$37,990	\$37,523	\$39,988
Net Student Charge Revenue per Student FTE	\$30,979	\$32,118	\$32,872	\$34,015	\$35,689
Cost and Share of Cost Charged and Paid					
Total College Expenditures per Student FTE	\$77,748	\$82,662	\$87,953	\$89,496	\$92,581
Comprehensive Fee as a Percentage of					
Total College Expenditures per Student FTE	66.8%	64.4%	62.7%	63.7%	63.8%
Net Student Charge Revenue per Student as a Percentage of					
Total College Expenditures per Student FTE	39.8%	38.9%	37.4%	38.0%	38.5%
Resources/Fundraising (\$000s)					
Unrestricted Gifts - current use	\$8,690	\$9,177	\$9,390	\$9,731	\$8,740
Restricted Gifts - current use	\$9,211	\$8,699	\$9,908	\$19,977	\$8,306
Endowment Gifts	\$7,810	\$6,863	\$3,918	\$34,336	\$15,285
Planned Gifts	\$1,409	\$6,990	\$4,329	\$3,504	\$1,860
Bequests	\$8,666	\$5,242	\$7,766	\$11,464	\$13,199
Facilities Gifts	\$2,315	\$2,442	\$7,154	\$17,104	\$5,088
Total Fundraising	\$38,101	\$39,413	\$42,465	\$96,116	\$52,478
Number of Alumnae Donors	14,562	13,388	15,017	16,396	15,355
Percentage of Alumnae Contributing	46.6%	44.5%	49.4%	53.4%	50.0%
Unrestricted Gifts and Total Bequests as a % of					
Total Expenditures	9.2%	7.3%	8.2%	10.1%	10.3%
Endowment					
Endowment Market Value (\$000s)	\$1,523,451	\$1,468,370	\$1,576,337	\$1,834,137	\$1,881,031
Endowment per Student FTE	\$626,677	\$618,521	\$666,527	\$781,481	\$815,005
Endowment Income per Student FTE	\$32,541	\$33,021	\$33,795	\$34,720	\$35,772
Endowment Income as Percentage of Total Expenditures	41.9%	39.9%	38.4%	38.8%	38.6%
Endowment Income Used to Support					
Operations as a Percentage of:					
Beginning of Year Market Value	5.8%	5.3%	5.3%	5.2%	4.5%
Other					
Gross Square Feet of Buildings	2,592,757	2,592,797	2,592,797	2,593,703	2,593,703
Library Collections in Volumes	1,683,644	1,892,255	1,935,793	1,981,764	2,067,579
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2016	2017	2018	2019	2020
202	270	250	2.47	246
383	370	359	347	346
340	332	326	316	317
729	753	740	732	736
2,344	2,350	2,375	2,392	2,391
6.9	7.1	7.3	7.6	7.5
4,623	4,888	5,703	6,631	6,395
30.0%	28.0%	22.0%	19.5%	21.6%
43.0%	43.0%	48.0%	47.4%	44.4%
43.070	43.070	46.070	47.470	44.470
\$46,836	\$48,802	\$51,148	\$53,732	\$56,052
\$14,504	\$15,114	\$15,836	\$16,468	\$17,096
\$61,340	\$63,916	\$66,984	\$70,200	\$73,148
***,***	400,000	400,000	4/*,-**	4,0,0
62.0%	54.8%	58.5%	59.6%	56.3%
65.0%	67.1%	74.1%	78.2%	75.1%
\$41,188	\$44,258	\$49,612	\$54,894	\$54,950
\$36,963	\$38,660	\$39,240	\$40,217	\$39,053
\$96,110	\$97,594	\$97,157	\$98,530	\$96,112
63.8%	65.5%	68.9%	71.2%	76.1%
38.5%	39.6%	40.4%	40.8%	40.6%
<b>#0.656</b>	<b>#0.220</b>	<b>***</b>	<b>#0.401</b>	010 104
\$8,656	\$9,230	\$8,665	\$8,481	\$12,194
\$14,567	\$31,160	\$14,501	\$12,243	\$13,993
\$15,431	\$10,871	\$15,372	\$15,039	\$14,648
\$3,179	\$1,819	\$2,761	\$2,118	\$9,853
\$10,652	\$2,799	\$2,870	\$7,238	\$12,487
\$7,611	\$12,459	\$16,874	\$12,566	\$15,225
\$60,096	\$68,338	\$61,043	\$57,685	\$78,400
14,596	14,842	13,887	12,878	11,465
48.0%	49.0%	46.0%	42.5%	37.6%
8.6%	5.2%	5.0%	6.7%	10.7%
\$1,784,479	\$1,930,752	\$2,105,212	\$2,173,415	\$2,285,397
\$761,297	\$821,597	\$886,405	\$908,618	\$955,833
\$35,581	\$38,022	\$37,853	\$39,490	\$38,957
37.0%	39.0%	39.0%	40.1%	40.5%
4.4%	5.0%	4.7%	4.5%	4.3%
70	2.070	, 70		
2,593,703	2,603,703	2,603,703	2,603,703	2,603,703
2,185,052	2,230,706	2,247,767	2,371,629	2,727,857

Schedule D
Total Sources of Student Financial Aid (Grants and Work Assistance) 2011–2020 (in \$000s)

	2011	2012	2013	2014
Restricted Sources				
Endowment Income	\$23,791	\$23,772	\$24,231	\$24,811
Endowment Income - Special Supplement	\$2,000	\$2,000	\$2,000	\$2,000
Total Restricted Endowment Income	\$25,791	\$25,772	\$26,231	\$26,811
Restricted Annual Gifts	\$1,686	\$1,474	\$1,761	\$1,782
Federal Government				
Pell Grants	\$2,467	\$2,058	\$2,055	\$1,925
Supplemental Educational Opportunity Grants	\$330	\$307	\$307	\$301
College Work Study Program - Federal Government Share	\$322	\$322	\$322	\$322
Total Federal Government Grants	\$3,119	\$2,687	\$2,684	\$2,548
Commonwealth of Massachusetts	\$184	\$171	\$169	\$162
<b>Total Restricted Sources</b>	\$28,780	\$28,104	\$28,845	\$29,303
Unrestricted Sources				
Distributions from Endowment	\$12,657	\$12,543	\$12,789	\$13,038
General College Revenues	\$8,018	\$9,300	\$10,982	\$11,517
Total Financial Aid from all sources	\$49,455	\$49,947	\$52,616	\$53,858
% of Aid funded by Restricted Sources	58.2%	56.3%	54.8%	54.4%

2015	2016	2017	2018	2019	2020	Percentage Change (2011 - 2020)
2013	2010	2017	2010	2017	2020	(2011 - 2020)
\$25,138	\$25,467	\$25,606	\$23,332	\$30,216	\$28,593	20.2%
\$2,000	\$2,000	\$2,000	\$0	\$0	\$0	-100.0%
\$27,138	\$27,467	\$27,606	\$23,332	\$30,216	\$28,593	10.9%
\$1,695	\$1,785	\$627	\$1,399	\$2,586	\$1,663	-1.4%
\$1,929	\$2,069	\$2,008	\$2,314	\$2,632	\$2,727	10.5%
\$228	\$315	\$385	\$409	\$411	\$410	24.2%
\$322	\$322	\$322	\$330	\$322	\$322	0.0%
\$2,479	\$2,706	\$2,715	\$3,053	\$3,365	\$3,459	10.9%
\$152	\$88	\$164	\$82	\$60	\$280	52.2%
\$29,463	\$30,045	\$29,111	\$27,866	\$36,227	\$33,995	18.1%
\$13,364	\$13,369	\$13,631	\$14.220	\$16,749	\$21,245	67.9%
					. ,	
\$10,406	\$15,651	\$17,103	\$23,478	\$17,447	\$15,363	91.6%
\$53,234	\$59,065	\$59,846	\$65,564	\$70,423	\$70,603	42.8%
55.3%	50.9%	48.6%	42.5%	51.4%	48.1%	

Schedule E General Endowment Pool Annual Total Return Since Inception

<b>V</b>	Maalaa	F., J:	Nl	D:-4-:14:	Total
Year Ended	Market Value (\$000s)	Ending Unit Value	Number of Units	Distribution Per Unit	Return %
Ended	value (\$000s)		Ciris	Ter Unit	
1070	\$92,600	\$100.00 107.13	964 270 201	\$5.50	12.26
1970			864,370.391		12.26
1971	121,050	138.68	872,872.801	5.70	33.57
1972	136,273	154.80	880,316.537	5.90	15.44
1973	126,928	139.30	911,184.494	6.00	(5.70)
1974	109,672	116.43	941,956.540	7.30	(10.15)
1975	111,340	116.82	953,090.224	7.05	6.36
1976	115,922	119.77	967,871.754	7.00	8.36
1977	119,152	122.86	969,819.307	7.30	8.52
1978	111,852	116.54	959,773.468	7.68	0.44
1979	119,151	119.70	995,413.534	8.05	9.45
1980	133,168	119.32	1,116,057.660	9.30	7.76
1981	134,871	121.64	1,108,771.786	9.11	10.20
1982	127,842	110.90	1,152,768.260	10.72	0.90
1983	167,556	135.78	1,234,025.630	10.40	29.60
1984	156,258	123.60	1,264,223.301	9.00	(2.41)
1985	201,793	149.44	1,350,327.891	9.09	27.98
1986	260,481	188.93	1,378,716.985	8.41	32.40
1987	294,574	207.66	1,418,539.921	8.90	14.72
1988	290,270	198.53	1,462,096.409	10.25	0.90
1989	319,235	211.06	1,512,531.981	11.10	12.78
1990	352,537	222.70	1,583,013.022	11.30	11.20
1991	371,464	231.81	1,602,450.283	11.30	9.23
1992	409,082	252.95	1,617,244.515	11.02	14.50
1993	475,797	281.83	1,688,241.138	11.37	15.50
1994	475,961	278.97	1,706,136.861	14.00	4.00
1995	520,108	305.01	1,705,216.222	16.15	15.20
1996	595,950	336.88	1,769,027.547	17.02	18.24
1997	677,932	371.67	1,824,015.928	19.60	17.17
1998	780,203	410.41	1,901,037.745	21.00	15.22
1999 2000	887,036 1,253,008	446.73 610.15	1,985,619.949 2,053,599.759	22.00 23.50	14.96 42.85
2000	1,135,925	543.88	2,088,558.138	24.75	(6.62)
2002	1,031,991	484.59	2,129,616.789	26.04	(5.19)
2003	1,043,476	479.33	2,176,946.989	26.88	4.85
2004	1,179,988	521.95	2,260,729.955	26.16	15.18
2005	1,275,529	550.55	2,316,826.810	27.88	11.46
2006 2007	1,412,410 1,672,235	595.46 691.71	2,371,964.532 2,417,537.696	28.96 30.74	13.97 22.70
2007	1,629,331	668.81	2,436,164.232	31.55	1.22
2009	1,287,082	523.84	2,457,013.592	33.18	(16.97)
2010	1,330,045	535.74	2,482,631.500	35.08	9.34
2011	1,523,452	608.09	2,505,306.780	31.68	20.36
2012	1,468,370	579.48	2,533,944.226	31.11	0.75
2013 2014	1,576,337 1,834,137	616.39 692.31	2,557,369.523 2,649,300,169	31.36 31.21	12.47 18.80
2014	1,881,031	699.88	2,687,647.882	30.57	5.91
2016	1,784,479	659.15	2,707,242.661	30.76	(1.50)
2017	1,930,752	710.06	2,719,139.228	30.96	13.14
2018	2,105,212	753.97	2,802,550.165	31.01	11.00
2019	2,173,415	771.66	2,826,966.372	32.18	7.22
2020	2,285,397	802.57	2,866,251.333	32.35	8.78

<sup>\*</sup>For reporting purposes, beginning in 2007, Total Return is reported based on the general investment pool excluding faculty mortgages.



## **Independent Auditors' Report**



#### **Independent Auditors' Report**

The Board of Trustees Wellesley College:

We have audited the accompanying financial statements of Wellesley College (the College), which comprise the statements of financial position as of June 30, 2020 and 2019, the related statements of activities and cash flows for the years then ended, and the related notes to the financial statements.

## Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with U.S. generally accepted accounting principles; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

#### Auditors' Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Wellesley College as of June 30, 2020 and 2019, and the changes in its net assets and its cash flows for the years then ended in accordance with U.S. generally accepted accounting principles.



October 27, 2020

# Statements of Financial Position

June 30, 2020 and 2019 (in \$000s)



(In thousands)

Assets	_	2020	2019
Cash and cash equivalents	\$	99,723	92,381
Restricted cash	*	_	28,383
Receivables, net		18,825	22,663
Contributions receivable, net		52,199	50,046
Prepaid, inventory and other assets		4,552	1,592
Investments		2,295,151	2,181,574
Planned giving investments		55,214	57,764
Land, buildings and equipment, net	_	465,704	420,883
Total assets	\$	2,991,368	2,855,286
Liabilities and Net Assets			
Liabilities:			
Accounts payable and accrued expenses	\$	46,347	42,032
Deferred income and advances under grants and contracts		8,141	9,272
Annuities and unitrusts payable		31,225	29,101
Asset retirement and environmental obligations		22,515	21,850
Accrued pension liability		42,015	27,150
Bonds payable		319,483	321,218
Other liabilities		34,914	25,699
Government loan advances	_	779	2,379
Total liabilities	_	505,419	478,701
Net assets:			
Without donor restrictions		694,999	661,237
With donor restrictions	_	1,790,950	1,715,348
Total net assets	_	2,485,949	2,376,585
Total liabilities and net assets	\$	2,991,368	2,855,286

# **Statement of Activities**

Year Ended June 30, 2020 (in \$000s)

	Without donor restrictions	With donor restrictions	2020 Total
Operating revenues:			
Tuition, fees, room and board, net of financial aid of \$67,876 \$	93,376	_	93,376
Auxiliary operations	7,324	_	7,324
Government grants	5,552	_	5,552
Private gifts and grants	19,288	4,335	23,623
Endowment distributed for operations	84,699	7,457	92,156
Amounts transferred from endowment funds	990	_	990
Restricted and designated funds used in operations	3,810	_	3,810
Other	6,192	_	6,192
Net assets released from restrictions	7,821	(7,821)	
Total operating revenues	229,052	3,971	233,023
Operating expenses:			
Instruction	90,291	_	90,291
Sponsored research and centers	13,516	_	13,516
Student services	51,571	_	51,571
Academic support	24,235	_	24,235
Institutional support	38,400	_	38,400
Auxiliary operations	11,790		11,790
Total operating expenses	229,803		229,803
Change in net assets from operating activities	(751)	3,971	3,220
Nonoperating activities:			
Investment return, net of spending allocation	34,929	44,293	79,222
Endowment distributed for operations	(990)	_	(990)
Matured planned giving agreements	1,592	(1,592)	` <u> </u>
Gifts and pledges	7,731	49,636	57,367
Pension related changes other than net service cost	(15,326)	_	(15,326)
Net unrealized loss on interest swap	(8,838)	_	(8,838)
Other changes	(1,481)	_	(1,481)
Net assets released from restrictions	17,991	(21,801)	(3,810)
Change in net asset classification and transfers	(1,095)	1,095	
Total nonoperating revenues	34,513	71,631	106,144
Net change in net assets	33,762	75,602	109,364
Net assets:			
Beginning of year	661,237	1,715,348	2,376,585
End of year \$	694,999	1,790,950	2,485,949

# **Statement of Activities**

Year Ended June 30, 2019 (in \$000s)

		Without donor restrictions	With donor restrictions	2019 Total
Operating revenues:				
Tuition, fees, room and board, net of financial aid of \$67,791	\$	96,199	_	96,199
Auxiliary operations	Ψ.	7,060	_	7,060
Government grants		4,313	_	4,313
Private gifts and grants		19,691	4,089	23,780
Endowment distributed for operations		84,030	6,736	90,766
Amounts transferred from endowment funds		3,694	_	3,694
Restricted and designated funds used in operations		3,122	_	3,122
Other		10,354	_	10,354
Net assets released from restrictions		13,257	(13,257)	
Total operating revenues		241,720	(2,432)	239,288
Operating expenses:				
Instruction		93,475	_	93,475
Sponsored research and centers		12,501	_	12,501
Student services		53,227	_	53,227
Academic support		24,501	_	24,501
Institutional support		39,829	_	39,829
Auxiliary operations		12,150		12,150
Total operating expenses		235,683		235,683
Change in net assets from operating activities		6,037	(2,432)	3,605
Nonoperating activities:				
Investment return, net of spending allocation		16,272	31,100	47,372
Endowment distributed for operations		(3,694)	_	(3,694)
Matured planned giving agreements		3,790	(3,790)	_
Gifts and pledges		59	7,438	7,497
Pension related changes other than net service cost		(4,289)	_	(4,289)
Net unrealized loss on interest swap		(5,537)	_	(5,537)
Other changes		(2,401)	4,384	1,983
Net assets released from restrictions		13,479	(16,601)	(3,122)
Changes in net asset classification and transfers		20	(20)	
Total nonoperating revenues		17,699	22,511	40,210
Net change in net assets		23,736	20,079	43,815
Net assets:				
Beginning of year		637,501	1,695,269	2,332,770
End of year	\$	661,237	1,715,348	2,376,585

## Statements of Cash Flows

June 30, 2020 and 2019 (in \$000s)

		2020	2019
Cash flows from operating activities:			
Change in net assets	\$	109,364	43,815
Adjustment to reconcile change in net assets to net cash used in operating activities:		·	
Depreciation and amortization		22,160	20,733
Contributions restricted for long-term purposes		(35,468)	(18,528)
Donated securities received		(2,155)	(355)
Realized and unrealized gains on investments		(150,651)	(145,890)
Change in discount and allowance for doubtful accounts		203	(4,314)
Pension related changes other than net periodic pension cost		(15,326)	4,289
Unrealized loss on interest rate swap		8,838	5,337
Gain on sale and disposals of plant and equipment		_	1,158
Changes in operating assets and liabilities:			
Receivables		3,704	980
Contributions receivable		(2,344)	31,395
Prepaid, inventory and other assets		(3,475)	2,196
Accounts payable, accrued expenses and other		34,125	(7,957)
Student deposits and deferred revenue		(1,131)	(1,536)
Government loan advances		(1,600)	70
Annuities and unitrusts payable		2,124	(1,634)
Other liabilities	_	377	238
Net cash used in operating activities		(31,255)	(70,003)
Cash flows from investing activities:			
Purchases of land, buildings and equipment		(66,015)	(84,468)
Proceeds from sale of land, buildings and equipment		_	(1,262)
Proceeds from student loans collections		986	1,251
Student loans issued		(864)	(1,110)
Decrease in restricted cash for construction funds		28,383	66,807
Purchases of investments		(437,639)	(632,313)
Proceeds from sales and maturities of investments		477,263	709,631
Net cash provided by investing activities		2,114	58,536
Cash flows from financing activities:			
Proceeds from contributions for:			
Investment in endowment		24,788	16,361
Investment in planned giving		10,680	2,167
Proceeds from sale of donated securities restricted for long-term purposes		2,155	355
Receipts from line of credit		30,000	_
Payments on line of credit		(30,000)	
Payments on bonds and notes payable	_	(1,140)	(3,245)
Net cash provided by financing activities		36,483	15,638
Net increase in cash and cash equivalents		7,342	4,171
Cash and cash equivalents:			
Beginning of year	_	92,381	88,210
End of year	\$	99,723	92,381
Contributed securities	\$	15,805	5,292
Cash paid for interest		11,457	11,979
Change in capital additions included in accounts payable and accrued expenses		381	(3,134)

## Notes to Financial Statements

June 30, 2020 and 2019

## (1) Summary of Significant Accounting Policies

## (a) Organization

Founded in 1870, Wellesley College (the College) is a private, nonprofit liberal arts college for women. In pursuit of the College mission, Wellesley prepares women for leadership roles and educates them to make a difference in the world.

## (b) Basis of Presentation

The financial statements of Wellesley College have been prepared in accordance with U.S. generally accepted accounting principles (GAAP) using the accrual basis of accounting.

Resources are reported for accounting purposes in separate classes of net assets based on the existence or absence of donor-imposed restrictions. In the accompanying financial statements, net assets that have similar characteristics have been combined into similar categories as follows:

Without donor restrictions - Net assets that are not subject to donor-imposed stipulations, but which may be designated for specific purposes by the College or otherwise be limited by contractual agreements with outside parties. The College records any donor-restricted contributions for which the donor-imposed restrictions are met in the same reporting period as the contribution is received within net assets without donor restrictions.

With donor restrictions – Net assets that are subject to donor-imposed stipulations that expire by the passage of time, can be fulfilled by actions of the College pursuant to the stipulations, or which may be perpetual.

Nonoperating activities reflect transactions of a long-term investment or capital nature, including contributions to be invested by the College to generate a return that will support future operations, contributions to be received in the future, contributions to be used for facilities and equipment, and investment return beyond what the College has appropriated for current operational support in accordance with the College's investment return spending guidelines. Nonoperating activities also include net unrealized gains and losses on the interest rate swap, pension related changes other than net periodic pension cost and changes in matured planned giving agreements.

#### (c) Cash and Cash Equivalents

For the purpose of the statement of cash flows, cash and cash equivalents include short-term, highly liquid investments with original maturities of three months or less. Cash equivalents included in restricted cash, endowment assets and planned giving assets are not considered cash and cash equivalents for the purpose of the statement of cash flows.

## (d) Investments

Investments are generally carried at fair value. Purchases and sales of investments are recorded on the trade date of the transaction. Realized gains and losses arising from sales of investments are recorded based upon the average cost of investments sold. Investment income is recorded on the accrual basis. The investment in faculty mortgages is stated at unpaid principal balances.

Notes to Financial Statements June 30, 2020 and 2019

For investments made directly by the College whose values are based on quoted market prices in active markets, the market price is used to report fair value. The College's interests in alternative investment funds such as hedge, private equity, and absolute return, are reported at the net asset value (NAV) reported by the fund managers. Unless it is probable that all or a portion of the investments will be sold for an amount other than NAV, the College has concluded that, as a practical expedient, NAV approximates fair value.

The College has established a framework for measuring fair value under GAAP. The College determines fair value based on amount that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants. As such, fair value is a market-based measurement that should be determined based on assumptions that market participants would use in pricing an asset or liability. As a basis for considering assumptions, the College follows a three-tier fair value hierarchy, which prioritizes the inputs used in measuring fair value as follows:

- Level 1: Quoted prices (unadjusted) in active markets for identical assets or liabilities that the College has the ability to access at measurement date.
- Level 2: Quoted prices, other than those included in Level 1, that are either directly or indirectly observable for the assets or liabilities.
- Level 3: Unobservable quoted prices used when little or no market data is available.

Derivative investments in the College's portfolio may include currency forward contracts, currency and interest rate swaps, call and put options, exchange-traded futures contracts, debt futures contracts and other vehicles that may be appropriate in certain circumstances as permitted within the managers' investment guidelines. The College's external investment managers use investments in derivative securities predominantly to reduce interest rate risk and risk in the foreign fixed income market.

The College's split-interest agreements with donors consist of irrevocable charitable gift annuities. pooled life income funds, charitable remainder unitrusts and annuities and perpetual trusts. Unitrusts, in which the College has a remainder interest, but that are held in trust and administered by outside agents, have been recorded as gifts that are with donor restrictions. Unitrusts, in which the College has a remainder interest and which are managed by the College, periodically pay income earned on the assets to designated beneficiaries. For planned giving contracts, the contributed assets are included at fair value within planned giving investments and investments on the Statements of Financial Position. Contribution revenues are recognized as of the date the donated assets are transferred to the College and liabilities are recorded for the present value of the estimated future payments to the donors or other beneficiaries. The liabilities are adjusted during the term of the planned giving contracts consistent with changes in the value of the assets and actuarial assumptions, and are included in annuities and unitrusts payable on the Statements of Financial Position.

Notes to Financial Statements June 30, 2020 and 2019

## (e) Endowment Investment Return Spending Policy

The College has adopted endowment investment and spending policies that attempt to provide a predictable stream of funding to programs supported by its endowment while seeking to maintain the purchasing power of endowment assets. The College's investment strategy is based on a long-term policy portfolio that serves as a guide for asset allocation. The Policy Portfolio was established with the goal of balancing long-term returns and risks by increasing portfolio diversification through the allocation of assets to less efficient asset classes. The return objective for the endowment assets, measured over a full market cycle, is to maximize the return against a blended index, based on the endowment's target allocation applied to the appropriate individual benchmarks. The College uses a "total return" approach to managing endowment assets in which investment returns are achieved through both capital appreciation (realized and unrealized gains) and current yield (interest and dividends). Funds are invested to maximize total return consistent with prudent risk without regard to the mix of current investment income and realized and unrealized gains or losses.

Wellesley's Endowment Spending Policy is based on a combination of the prior year's spending and a percentage of the latest endowment value with a weighting of 80% and 20%, respectively. Prior year spending is adjusted for Higher Education Price Index (HEPI) inflation, and 4.25% is the rate applied to the most recent endowment value on December 31. The amount of allowable spending will be capped at 5.0% or no less than 4.0% of the average of the last three fiscal year end endowment values adjusted for HEPI inflation. The Endowment Spending Policy is applied on a per unit basis. Investment return earned in prior years may be utilized if current year income is less than current year spend. The spending policy is designed to insulate investment policy from budgetary pressures, and to insulate program spending from fluctuations in capital markets.

In accordance with the Massachusetts Uniform Prudent of Management of Institutional Funds Act, the College considers the following factors in making a determination to appropriate for spending or accumulate donor-restricted endowment funds:

- 1. The duration and preservation of the fund
- 2. The purposes of the College and the donor-restricted endowment fund
- 3. General economic conditions
- 4. The possible effects of inflation and deflation
- 5. The expected total return from income and appreciation of investments
- 6. Other resources of the College
- 7. The College's investment policies

Notes to Financial Statements June 30, 2020 and 2019

## (f) Receivables, net

Accounts receivable include amounts due from students, student organizations and other miscellaneous receivables. Loans to students are carried at net realizable value. Student accounts receivable as of June 30, 2020 and 2019 were \$1,098,000 and \$764,000, respectively, and are reported net of allowances for doubtful accounts of \$172,000 and \$187,000, respectively. Loans receivable as of June 30, 2020 and 2019 were \$6,854,000 and \$7,003,000, respectively, and are reported net of allowances for doubtful loans of \$855,000 and \$828,000, respectively. The provisions are intended to provide for student accounts and loans that may not be collected. The remaining balance as of June 30, 2020 and 2019 consists of grants and other accounts receivable.

## (g) Contributions

Contributions of cash and other assets, including unconditional promises to give, are recorded as revenue based on any donor-imposed restrictions on the date of the donors' commitment or gift. Contributions of other assets are recorded at their estimated fair value at the date of the gift. Unconditional pledges are recorded at their estimated present value, which approximates fair value, net of an allowance for uncollectible amounts. Conditional pledges are not recognized as revenue until such time as the conditions are substantially met.

## (h) Land, Buildings, and Equipment

Land, buildings, and equipment are recorded at cost, or if donated, at estimated fair value at the date of donation and are presented net of accumulated depreciation. Additions to plant assets are capitalized while scheduled maintenance and minor renovations are charged to operations. Library books are expensed when purchased. Museum collections are not capitalized. Interest, depreciation, operations, and maintenance expenses have been allocated to functional expense classifications based on square footage utilized. When assets are retired or disposed, the cost and accumulated depreciation are removed from the accounts and gains and losses from disposal are included in the Statements of Activities. Depreciation is computed on a straight-line basis over the estimated useful lives of the related assets as follows:

	Years
Buildings and Infrastructure	20–60
Building improvements	20
Furniture and Equipment	4–12

## (i) Student Charges

The College recognizes revenue from tuition, fees, room, and board within the fiscal year in which educational services are provided. Financial aid, in the form of scholarships and grants, includes amounts funded by the endowment, gifts and unrestricted institutional resources. This amount reduces the published price of tuition for students receiving such aid. As such, financial aid is referred to as a tuition discount and represents the difference between the stated charge for tuition and fees and the amount that is billed to the student and/or third parties making payments on behalf of the student. Tuition and fee revenue was \$132,195,000 and \$128,441,000 at June 30, 2020 and 2019, respectively,

Notes to Financial Statements June 30, 2020 and 2019

and room and board revenue was \$29,057,000 and \$35,549,000. Financial aid provided to students totaled \$67,876,000 and \$67,791,000 for the years ended June 30, 2020 and 2019, respectively.

#### (i) Grant Revenue

Grants and contracts awarded by federal and other sponsors, which generally are considered nonexchange transactions restricted by sponsors for certain purposes, are recognized as revenue when qualifying expenditures are incurred and conditions under the agreements are met. The College has elected the simultaneous release option for conditional contributions that are also subject to purpose restrictions. Under this option, net assets without donor restrictions include donor-restricted contributions for which purpose restrictions and conditions are met in the same reporting period. Total revenue from grants and contracts recognized in net assets without donor restrictions was \$10,559,000 and \$7,640,000 for the years ended June 30, 2020 and 2019, respectively, and are included in the government grants and private gifts and grants lines on the Statements of Activities. Payments received from sponsors in advance of conditions being met are reported as deferred income and advances under grants and contracts, which totaled \$7,304,000 and \$6,912,000 as of June 30, 2020 and 2019, respectively.

Government grants normally provide for the recovery of direct and indirect costs. Recovery of related indirect costs is generally recorded at predetermined fixed rates negotiated with the government or at other predetermined rates determined by the grant provider.

## (k) Auxiliary Operations

Auxiliary operations include summer programs, the Nehoiden Golf Club, and the Wellesley College Club, which operates a private dining and conference center, and use of the campus during the summer by internal and external groups. Related expenses include the direct expenses of running these operations, as well as an allocation for depreciation, debt service and physical plant maintenance and operation based on square footage.

Room and board expenses are included in the student services functional line item on the Statements of Activities.

#### (I) Internal Revenue Code Status

The College has been granted tax-exempt status as a not-for-profit organization under Section 501(c)(3) of the Internal Revenue Code.

The College has no material uncertain tax provisions as of June 30, 2020 and 2019.

The Tax Cuts and Jobs Act (the Act) was enacted on December 22, 2017. The Act impacts the College in several ways, including new excise taxes on executive compensation and net investment income, increases to unrelated business taxable income (UBTI) by the amount of certain fringe benefits for which a deduction is not allowed, changes to the net operating loss rules, repeal of the alternative minimum tax (AMT), and the computation of UBTI separately for each unrelated trade or business. Further, the Act reduces the US federal corporate tax rate and federal corporate unrelated business income tax rate from 35% to 21%.

Notes to Financial Statements June 30, 2020 and 2019

For the year ended June 30, 2020 and 2019, the College is subject to the federal excise tax of 1.4% imposed on colleges and universities meeting certain criteria. The excise tax imposed is on net investment income, as defined under federal law, which includes interest, dividends, and net realized gains on assets subject to the tax. The current portion of the excise tax was approximately \$616,000. The College has made provisions for a deferred tax liability resulting from net unrealized gains on qualifying assets and estimated at the 1.4% tax rate, of \$6,622,000 as of June 30, 2020 and \$3,400,000 as of June 30, 2019.

## (m) Asset Retirement and Environmental Obligations

Asset retirement and environmental obligations (ARO) are legal obligations associated with long-lived assets. The College has recognized an estimated liability for legal obligations associated with environmental asset retirements in the period in which the obligation is incurred, typically when the College becomes obligated to remediate. These liabilities are initially recorded at fair value and the related asset retirement costs are capitalized by increasing the carrying amount of the related assets by the same amount as the liability. Asset retirement costs are subsequently amortized over the useful lives of the related assets. Subsequent to initial recognition, the College records period-to-period changes in the ARO liability resulting from the passage of time and revisions to either the timing or the amount of the original estimate of undiscounted cash flows. The College adjusts the ARO liabilities when the related obligations are settled. Upon settlement of the obligation, any difference between the cost to settle the asset retirement obligation and the liability recorded is recognized as a gain or loss in the Statements of Activities.

## (n) Interest Rate Swap

In fiscal year 2008, the College entered into an interest rate swap agreement in conjunction with the issuance of the Massachusetts Development Finance Agency, Variable Rate Revenue Bonds, Series I in order to convert the variable rate debt to fixed rate, thereby hedging against changes in the cash flow requirements of the College's variable rate debt obligations.

Net payments or receipts (differences are between variable and fixed rate) under the swap agreement are recorded as interest expense in the operating section of the Statements of Activities and are allocated to the functional expense categories. The change in fair value of the swap is recorded in the nonoperating section of the Statements of Activities as net unrealized gain(loss) on interest swap.

## (o) Use of Estimates

The preparation of financial statements in accordance with GAAP requires management to make estimates and assumptions that affect reported amounts of assets and liabilities and disclosures of contingent assets and liabilities at the dates of the financial statements and the reported amounts of revenues and expenses during the reporting periods. Actual results could differ from those estimates.

## (p) New Accounting Pronouncements

In November 2016, the FASB issued Accounting Standards Update (ASU) 2016-18, *Statement of Cash Flows (Topic 320): Restricted Cash,* which provides specific guidance on the classification and presentation of changes in restricted cash and cash equivalents on the statement of cash flows. This ASU became effective for the College for the year ended June 30, 2020, and the College's adoption did not have a material effect on the College's financial statements.

Notes to Financial Statements June 30, 2020 and 2019

## (q) Reclassifications

Certain other reclassifications have been made to the 2019 information to conform to the 2020 presentation.

## (2) Liquidity and Availability

As of June 30, 2020 and 2019, financial assets and liquidity resources available within one year for general expenditure, such as operating expense, interest and principal payments on debt, and capital renewal programs, were as follows (in thousands):

	_	2020	2019
Financial assets:			
Cash and cash equivalents	\$	99,723	92,381
Contributions and accounts receivable, net		16,176	12,034
Fiscal 2021/2020 endowment appropriation	_	95,590	91,452
Total financial assets available		211,489	195,867
Liquidity resources:  Bank line of credit available		60,000	60,000
Total financial assets and other liquidity	-		
resources available	\$_	271,489	255,867

To manage liquidity, the College regularly monitors the availability of resources available to meet its general operating expenditures. Cash flows are subject to seasonal variations attributable to the timing of tuition billings, receipts of gifts and grants, pledge payments and transfers from the endowment.

In addition, as of June 30, 2020 and 2019, the College had \$691 million and \$664 million of board designated endowment funds, respectively. Although the College does not intend to spend from its board-designated endowment funds, these amounts could be made available with Board approval, subject to liquidity provisions of underlying investments.

Notes to Financial Statements June 30, 2020 and 2019

## (3) Contributions Receivable

Contributions receivable, net, is summarized as follows at June 30 (in thousands):

	_	2020	2019
Unconditional promises expected to be collected in:			
Less than one year	\$	14,227	10,898
One year to five years		32,572	24,187
Over five years		3,870	13,083
Less discounts and allowance for uncollectible accounts	_	(6,215)	(6,024)
Total		44,454	42,144
Assets held by external trustee	_	7,745	7,902
Contributions receivable, net	\$ _	52,199	50,046

Contributions receivable expected to be collected within one year are recorded at their net realizable value. Those expected to be collected in future years are recorded at the present value of estimated future cash flows. The present value of estimated future cash flows has been measured at the time of the contribution using rates indicative of the market and credit risk associated with the contribution. Discount rates used to calculate the present value of contributions receivable ranged from 3.0% to 6.0% as of June 30, 2020 and 2019.

## (4) Land, Buildings and Equipment

Investment in land, buildings and equipment consists of the following at June 30 (in thousands):

	2020	2019
Land and land improvements \$	50,093	50,107
Buildings and building improvements	701,229	586,021
Equipment	10,243	9,371
Construction in progress	44,180	94,175
	805,745	739,674
Less accumulated depreciation	(340,041)	(318,791)
Total \$	465,704	420,883

Depreciation and amortization expense was \$21,914,000 and \$20,733,000 for the years ended June 30, 2020 and 2019, respectively.

Notes to Financial Statements June 30, 2020 and 2019

The College recognized \$949,000 and \$932,000 of operating expenses relating to the accretion of environmental liabilities associated with the asset retirement obligations for the years ended June 30, 2020 and 2019, respectively. Conditional asset retirement obligations of \$22,515,000 and \$21,850,000 at June 30, 2020 and 2019, respectively, are presented in the liabilities section of the Statements of Financial Position.

## (5) Investments and Fair Value Measurements

The fair values of investments at June 30, 2020 and 2019 were as follows (in thousands):

	_	2020	2019
Investments:			
Investments pooled:			
Cash and cash equivalents	\$	116,565	142,674
Bonds		54,000	90,621
Equities		699,921	642,010
Private equity		741,639	596,981
Real assets		131,688	160,706
Absolute return		528,087	524,457
Other assets			851
Total pooled investments		2,271,900	2,158,300
Faculty mortgages		23,031	23,056
Total pooled investments and faculty mortgages		2,294,931	2,181,356
Investments not pooled:			
Cash and cash equivalents		220	218
Total investments	\$	2,295,151	2,181,574

Notes to Financial Statements June 30, 2020 and 2019

	 2020	2019
Planned giving investments:		
Pooled income funds and annuities:		
Cash and cash equivalents	\$ 782	1,138
Bonds	12,082	11,266
Equities	29,681	27,782
Other Assets	 23	
Total pooled income and annuities	 42,568	40,186
Charitable remainder trusts:		
Cash and cash equivalents	221	454
Bonds	2,203	3,866
Equities	6,208	9,482
Other assets	1,972	2,281
Assets held by external trustee	 2,042	1,495
Total charitable remainder trusts	 12,646	17,578
Total planned giving investments	\$ 55,214	57,764

The majority of College investments are invested in the College's long-term investment pool. Assets in this pool also include faculty mortgages and planned giving assets.

The absolute return alternative asset investments include equity hedge funds, risk arbitrage, distressed securities and commodity hedge funds. The College's investments in these strategies use minimal leverage as part of their strategies.

Under the terms of certain limited partnership agreements, the College is obliged to periodically advance additional funding for private equity investments. Such commitments generally have fixed expiration dates or other termination clauses. The College maintains sufficient liquidity in its investment portfolio to cover such calls. Outstanding commitments amounted to approximately \$343,488,000 and \$357,601,000 as of June 30, 2020 and 2019, respectively.

Notes to Financial Statements June 30, 2020 and 2019

## Fair Value Disclosures

The following fair value hierarchy tables present information about the College's assets and liabilities measured at fair value on a recurring basis at June 30, 2020 and 2019 (in thousands):

				2020		
Assets	_	NAV Practical expedient	Level 1	Level 2	Level 3	Total
Investments: Equities Bonds Private equity Real assets Absolute return Cash equivalents and other assets	\$	689,107 ————————————————————————————————————	10,814 54,000 — — — 116,785		23,031	699,921 54,000 741,639 131,688 528,087 139,816
Total investments at fair value		2,090,521	181,599	_	23,031	2,295,151
Planned giving investments	_				55,214	55,214
Total investments at fair value	\$_	2,090,521	181,599		78,245	2,350,365
Liabilities						
Interest rate swap agreement	\$_			(25,546)		(25,546)
Total	\$_			(25,546)		(25,546)
Assets	-	NAV Practical expedient	Level 1	2019 Level 2	Level 3	Total
Investments: Equities Bonds Private equity Real assets Absolute return Cash equivalents and other assets	\$	594,748 90,621 596,981 160,706 498,493 851	47,263 — — — 25,963 142,892		23,056	642,011 90,621 596,981 160,706 524,456 166,799
Investments:     Equities     Bonds     Private equity     Real assets     Absolute return     Cash equivalents and other assets  Total investments at fair value	\$	594,748 90,621 596,981 160,706 498,493	47,263 — — — 25,963		23,056 23,056	642,011 90,621 596,981 160,706 524,456 166,799 2,181,574
Investments:     Equities     Bonds     Private equity     Real assets     Absolute return     Cash equivalents and other assets      Total investments at fair value  Planned giving investments	_	594,748 90,621 596,981 160,706 498,493 851 1,942,400	47,263 ————————————————————————————————————		23,056 23,056 57,764	642,011 90,621 596,981 160,706 524,456 166,799 2,181,574 57,764
Investments:     Equities     Bonds     Private equity     Real assets     Absolute return     Cash equivalents and other assets      Total investments at fair value  Planned giving investments      Total investments at fair value	_	594,748 90,621 596,981 160,706 498,493 851	47,263 — — — 25,963 142,892		23,056 23,056	642,011 90,621 596,981 160,706 524,456 166,799 2,181,574
Investments:     Equities     Bonds     Private equity     Real assets     Absolute return     Cash equivalents and other assets      Total investments at fair value  Planned giving investments      Total investments at fair value  Liabilities	\$ =	594,748 90,621 596,981 160,706 498,493 851 1,942,400	47,263 ————————————————————————————————————	Level 2	23,056 23,056 57,764	642,011 90,621 596,981 160,706 524,456 166,799 2,181,574 57,764 2,239,338
Investments:     Equities     Bonds     Private equity     Real assets     Absolute return     Cash equivalents and other assets      Total investments at fair value  Planned giving investments      Total investments at fair value	_	594,748 90,621 596,981 160,706 498,493 851 1,942,400	47,263 ————————————————————————————————————		23,056 23,056 57,764	642,011 90,621 596,981 160,706 524,456 166,799 2,181,574 57,764

Notes to Financial Statements June 30, 2020 and 2019

Interest rate swap is valued at the present value of the series of net cash flows resulting from the exchange of fixed-rate payments for floating rate payments over the remaining life of the contract from statement of financial position date. Each floating rate payment is calculated based on forward market rates at valuation date for each respective payment date. Inputs to determine discount factors and forward rates include market prices for reference securities, yield curves, credit curves, measures of volatility, prepayment rates, assumptions for nonperformance risk, and correlations of such inputs. Certain inputs are unobservable; therefore the fair value is categorized as Level 2.

The following tables present planned giving investment assets and faculty mortgages carried at fair value as of June 30, 2020 and 2019 that are classified within Level 3 of the fair value hierarchy (in thousands):

	2020		
	Pla	nned giving assets	Faculty mortgages
Balance June 30, 2019 Realized and unrealized losses/accrued interest Purchases Sales	\$	57,764 (5,085) 10,005 (7,470)	23,056 (425) 870 (470)
Balance June 30, 2020	\$	55,214	23,031

	_	2019		
	- -	Planned giving assets	Faculty mortgages	
Balance June 30, 2018 Realized and unrealized gains/accrued interest Purchases Sales	\$	57,562 3,394 2,064 (5,256)	22,011 525 666 (146)	
Balance June 30, 2019	\$	57,764	23,056	

Notes to Financial Statements June 30, 2020 and 2019

Detailed liquidity of the College's investments as of June 30, 2020 and 2019 is as follows (in thousands):

				20	20		
	<u>D</u>	aily/Monthly	Quarterly	Greater than quarterly and less than one year	Greater than one year	Illiquid	Total
Investments:							
Equities Bonds	\$	421,222 54,000	174,915 —	24,534	64,753 —	14,497 —	699,921 54,000
Private equity		· —	_	_	_	741,639	741,639
Real assets		_	_	_	_	131,688	131,688
Absolute return		59,506	107,558	241,449	67,132	52,442	528,087
Cash and other assets	_	116,785				23,031	139,816
Total investments	3						
at fair value	\$_	651,513	282,473	265,983	131,885	963,297	2,295,151
					119		
				Greater than quarterly and less than one	Greater than one		
	D	aily/Monthly	Quarterly	year	year	Illiquid	Total
Investments:							
Equities	\$	326,652	315,359	_	_	_	642,011
Bonds	*	46,271	11,087	33,263	_	_	90,621
Private equity		_	_	_	_	596,981	596,981
Real assets		_	_	_	_	160,706	160,706
Absolute return		86,341	100,575	302,940	_	34,600	524,456
Cash and other assets	_	142,892				23,907	166,799
Total investments	3						

## (6) Related Parties

at fair value

602,156

The Wellesley College Alumnae Association is a separate 501(c)(3) organization whose mission is to support the institutional priorities of Wellesley College. Endowment investments held on its behalf are included in the College's long-term investment pool and are reflected as part of the College's assets and liabilities. Assets at fair value totaled \$9,368,000 and \$9,001,000 at June 30, 2020 and 2019, respectively, and are included within investments on the Statements of Financial Position.

336,203

427,021

Mortgages due from faculty of \$23,031,000 and \$23,056,000 at June 30, 2020 and 2019, respectively, are included within investments on the Statements of Financial Position.

The College had Charitable Remainder Trusts, where the College is the trustee, invested alongside the endowment with a fair value of \$9,754,000 and \$8,140,000 at June 30, 2020 and June 30, 2019, respectively. These assets are included within the investments total on the Statements of Financial Position.

2,181,574

Notes to Financial Statements June 30, 2020 and 2019

## (7) Bonds Payable and Lines of Credit

Indebtedness at June 30, 2020 and 2019 includes various bonds issued through the Massachusetts Development Finance Agency (MDFA) and other parties. Interest payments on debt totaled \$11,457,000 and \$11,979,000 during fiscal years 2020 and 2019, respectively.

The College has an available line of credit with a bank. The line of credit allows the College to borrow up to \$60 million, with various terms and interest at an adjusted LIBOR rate. This line of credit can be used for varying purposes and expires on March 01, 2023. As of June 30, 2020 and 2019, there were no amounts drawn or outstanding under this line of credit.

Balances of outstanding bonds payable at June 30 consisted of the following (in thousands):

		2020	2019
MDFA, Series I, Variable Rate Demand Bonds, bearing interest at a weekly rate, maturing July 2039.			
The rate at June 30, 2020 was 0.586%. MDFA, Series G, Variable Rate Demand Bonds, bearing	\$	57,385	57,385
interest at a weekly rate, maturing July 2039.  The rate at June 30, 2020 was 0.586%.  MDFA, Series J, Revenue Bonds, issued at an interest		20,000	20,000
rate of 5.0%, maturing 2042. Wellesley College, Series K, Taxable Bonds, bearing		49,800	49,800
interest at a rate of 2.935% to 4.196%, maturing 2042. MDFA, Series L, Revenue Bonds, issued at an interest		87,625	87,625
rate of 4.000% to 5.000%, maturing 2048.		94,340	95,480
Total bonds payable		309,150	310,290
Less unamortized bond issue costs Add unamortized original issue premium	_	(1,835) 12,168	(1,932) 12,860
	\$	319,483	321,218

The total of the College's bonds payable described above matures as follows (in thousands):

2021		\$ 2,685
2022		3,790
2023		4,555
2024		3,620
2025		3,785
Thereafter		290,715
	Total bonds payable	\$ 309,150

Notes to Financial Statements June 30, 2020 and 2019

In order to reduce exposure to floating interest rates on variable rate debt, in January 2008, the College entered into an interest rate swap agreement, with a term through 2039. This swap effectively locks in a fixed rate of 3.239% per annum. The agreement has a notional amount of \$57,385,000. At June 30, 2020 and 2019, the fair value of the swap agreement amounted to a liability of \$25,546,000 and \$16,708,000, respectively. The fair value of the swap is the estimated amount that the College would receive or pay to terminate the agreement at the reporting date, taking into account current interest rates and the current credit worthiness of the swap counterparties. The value of the interest rate swap is reflected within other liabilities on the Statements of Financial Position. The change in fair value of the swap is recorded in the nonoperating section of the Statements of Activities as net unrealized gain or loss on interest swap. This financial instrument necessarily involves counterparty credit exposure and the College's own nonperformance risk. The counterparty for this swap agreement is a major financial institution that meets the College's criteria for financial stability and credit-worthiness. The change in fair value resulted in a loss of \$8,838,000 and \$5,337,000 in 2020 and 2019, respectively. Additionally, the College paid net interest expense in association with the swap agreement of \$1,229,000 and \$877,000 for the years ended June 30, 2020 and 2019, respectively, which is recorded in the operating section of the Statements of Activities as an allocation to the functional expense categories.

Restricted cash represents amounts for construction held by trustees in association with the MDFA Series L bond issue. The College had cash equivalents on deposit with bond trustees of \$0 and \$28,383,000 as of June 30, 2020 and 2019, respectively.

In the event that the College receives notice of any optional tender on its variable-rate bonds, or if the bonds become subject to mandatory tender, the purchase price of the bonds will be paid from the remarketing of such bonds. However, if the remarketing proceeds are insufficient, the College will be obligated to purchase the bonds tendered with internal liquidity.

## (8) Annuities and Unitrusts Payable

The College has split-interest agreements consisting primarily of annuities, pooled life income funds, and charitable remainder unitrusts for which the College may or may not serve as trustee. Split-interest agreements are included in planned giving investments, and at June 30, 2020 and 2019, there is approximately \$9,754,000 and \$8,140,000, respectively, invested alongside the endowment, which is included within the investments total on the Statements of Financial Position. Contributions are recognized at the date the trusts are established net of a liability for the present value of the estimated future cash outflows to beneficiaries. The present value of payments is discounted at a rate of return that ranges from 3.5% to 4%. The liability of \$31,225,000 and \$29,101,000 at June 30, 2020 and 2019, respectively, is adjusted during the term of the agreement for changes in actuarial assumptions. Payments of income to beneficiaries are principally funded by the investment income of the related gift annuity and unitrust investments.

## (9) Retirement Plans

The College has a defined contribution, noncontributory annuity pension plan for faculty and administrative personnel administered by TIAA. Under this Plan, the College contributed \$8,748,000 and \$8,515,000, respectively, for the years ended June 30, 2020 and 2019.

The College also has a defined benefit pension plan for certain classified office and service employees. The Plan provides retirement and death benefits based on the highest thirty-six months of consecutive

Notes to Financial Statements June 30, 2020 and 2019

earnings. Contributions to the plan are made in amounts sufficient to meet the minimum funding requirements set forth in the Employee Retirement Income Security Act of 1974. As of December 2012, this plan is no longer accepting new participants.

The measurement dates for determining the benefit obligations and net periodic benefit cost for the defined benefit plan were June 30, 2020 and 2019.

The significant assumptions underlying the actuarial computations and changes in the benefit obligation as of and for the years ended June 30 were as follows (in thousands):

	 2020	2019
Assumptions used to determine benefit obligations:		
Discount rate	2.550 %	3.450 %
Rate of compensation increase	3.000	3.000
Assumptions used to determine net periodic benefit cost:		
Discount rate	3.450 %	4.150 %
Expected return on plan assets	7.000	7.000
Rate of compensation increase	3.000	3.000
Change in projected benefit obligation:		
Benefit obligation at end of prior year	\$ 80,268	74,393
Service cost	2,135	2,057
Interest cost	2,712	3,018
Actuarial loss, net of administrative expenses paid	13,785	5,527
Benefits paid	 (3,308)	(4,727)
Benefit obligation at end of year	\$ 95,592	80,268
Accumulated benefit obligation	\$ 84,236	71,172

## Notes to Financial Statements June 30, 2020 and 2019

	_	2020	2019
Change in plan assets: Fair value of plan assets at end of prior year Actual return on plan assets, net of administrative expenses Employer contributions Benefits paid	\$	53,119 (37) 3,803 (3,308)	50,939 3,061 3,846 (4,727)
Fair value of plan assets at end of year	\$	53,577	53,119
Funded status: Funded status	\$	(42,015)	(27,150)
Components of net periodic benefit cost: Service cost Interest cost Expected return on plan assets Net loss on amortization	\$	2,135 2,712 (3,272) 1,021	2,057 3,018 (3,066) 641
Net periodic benefit cost	\$	2,596	2,650
New net actuarial loss Net loss on amortization	\$_	17,094 (1,021)	5,535 (641)
Total recognized net periodic benefit and other comprehensive loss	\$	16,073	4,894

Estimated future benefit payments reflecting anticipated service, as appropriate, are expected to be paid as shown below (in thousands):

2021	\$	4,583
2022		3,932
2023		4,467
2024		5,291
2025		5,136
2026–2029	_	24,000
	\$	47,409

The College expects to make an employer contribution into the defined benefit plan of \$2,500,000 in the 2021 fiscal year.

In selecting the long-term rate of return on assets, the College considered the average rate of earnings expected on the funds invested or to be invested to provide for the benefit of the Plan. This included considering asset allocation and the expected returns likely to be earned over the life of the Plan, as well as

Notes to Financial Statements June 30, 2020 and 2019

assessing current valuation measures, income, economic growth and inflation forecasts, and historical risk premiums. Although this basis is consistent with prior years, assumptions vary from year to year.

The following lists the Plan's asset allocation at June 30, 2020 and 2019 (in thousands):

Asset category		Fair Value at June 30, 2020	Fair Value at June 30, 2019
Equity securities	\$	34,943	34,723
Real estate investment trust		1,482	3,622
Commodities		2,744	2,690
Fixed income		14,398	12,270
Cash and cash equivalents	_	10	(186)
	\$_	53,577	53,119

All pension plan assets are categorized in Level 1 of the fair value hierarchy and are in commingled funds.

The investment strategy for the pension assets is consistent with the approach to all other investment assets. The policies and strategies governing all investments for the College are designed to achieve targeted investment objectives while managing risk prudently. Risk management strategies include maintaining a diversified portfolio based on asset class, investment approach and security holdings. For the pension plan assets, an additional strategy is to maintain sufficient liquidity to meet benefit obligations as they become current.

## (10) Net Assets

Net assets consist of the following at June 30, 2020 and 2019 (in thousands):

	_	2020	2019
Without donor restrictions:			
Board designated endowments:			
Student financial aid	\$	38,560	40,722
Professorships		116,081	112,648
Other programming		536,575	510,386
Total board designated endowments		691,216	663,756
Undesignated		(52,362)	(64,859)
Accrued pension liability		(42,015)	(27, 150)
Interest rate swap liability		(25,546)	(16,708)
Net investment in plant	_	123,706	106,198
Total without donor restrictions	_	694,999	661,237

## Notes to Financial Statements June 30, 2020 and 2019

	_	2020	2019
With donor restrictions:			
Donor restricted endowments:			
Student financial aid	\$	615,120	585,702
Professorships		453,587	430,173
Other programming	_	525,474	493,784
Total donor restricted endowments		1,594,181	1,509,659
Purpose restricted and other:			
Student financial aid and loans		9,535	9,242
Capital		44,040	35,598
Annuities		40,153	43,471
Other programming		59,254	64,162
Unexpended endowment income		23,310	20,586
Other	_	20,477	32,630
Total with donor restrictions	_	1,790,950	1,715,348
Total net assets	\$_	2,485,949	2,376,585

## (11) Endowment

The College's endowment consists of approximately 2,000 individual funds established for a variety of purposes. The endowment includes both donor-restricted endowment funds and funds designated by the Board of Trustees to function as endowments (quasi funds). Net assets associated with endowment funds, including funds designated by the Board of Trustees to function as endowments, are classified and reported based on the existence or absence of donor-imposed restrictions.

At June 30, 2020 and 2019, endowment net assets consisted of the following (in thousands):

		2020	
	Without donor restrictions	With donor restrictions	Total
Board designated endowment funds Donor-restricted endowment funds:	\$ 691,216	_	691,216
Historical cost	_	620,136	620,136
Appreciation		974,045	974,045
Total endowment net assets	\$ 691,216	1,594,181	2,285,397

Notes to Financial Statements June 30, 2020 and 2019

	2019				
	Without donor restrictions		With donor restrictions	Total	
Board designated endowment funds Donor-restricted endowment funds: Historical cost		663,756	_	663,756	
		_	595,206	595,206	
Appreciation			914,453	914,453	
Total endowment net assets	\$	663,756	1,509,659	2,173,415	

Changes in endowment net assets for the year ended June 30, 2020 and 2019 were as follows (in thousands):

		ithout donor restrictions	With donor restrictions	Total
Balance June 30, 2019 Net investment return Contributions and transfers Distributions	\$	663,756 52,521 3,627 (28,688)	1,509,659 123,958 25,022 (64,458)	2,173,415 176,479 28,649 (93,146)
Balance June 30, 2020	\$	691,216	1,594,181	2,285,397
	Without donor restrictions		With donor restrictions	Total
Balance June 30, 2018 Net investment return Contributions and transfers Distributions	\$	647,752 44,409 7,086 (35,491)	1,457,460 92,640 18,528 (58,969)	2,105,212 137,049 25,614 (94,460)
Balance June 30, 2019	\$	663,756	1,509,659	2,173,415

The College had no underwater donor-restricted endowment funds for the years ended June 30, 2020 and 2019.

**Notes to Financial Statements** June 30, 2020 and 2019

## (12) Expenses

The statements of activities presents expenses by functional classification. The College also summarizes its expenses by natural classification. The composition of expenses for the years ended June 30, 2020 and 2019 in natural classification are as follows (in thousands):

		2020					
		Salaries and wages	Employee benefits	Supplies and services	Other expenses	Depreciation, amortization and interest	Total expenses
Instruction	\$	49,421	16,740	2,868	10,048	11,214	90,291
Sponsored research		6,165	1,896	944	4,511	´ —	13,516
Student services		18,434	6,089	8,271	5,088	13,689	51,571
Academic support		10,196	3,302	2,577	4,986	3,174	24,235
Institutional support		19,707	5,283	5,292	4,210	3,908	38,400
Auxiliary operations		3,099	979	1,633	3,909	2,170	11,790
Total operating expenses for 2020	\$	107,022	34,289	21,585	32,752	34,155	229,803
Net periodic postretirement cost other than service cost	\$	_	461	_	_	_	461
		2019					
		Salaries and wages	Employee benefits	Supplies and services	Other expenses	Depreciation, amortization and interest	Total expenses
Instruction	\$	48.984	16,555	3.699	13.506	10,731	93,475
Sponsored research	•	5,719	1,691	902	4,189	_	12,501
Student services		18,513	6,090	8,715	6,811	13,098	53,227
Academic support		6,234	3,200	4,138	7,892	3,037	24,501
Institutional support		22,512	6,914	4,597	2,068	3,738	39,829
Auxiliary operations		3,440	1,094	1,430	4,109	2,077	12,150
Total operating expenses for 2019	\$	105,402	35,544	23,481	38,575	32,681	235,683
Net periodic postretirement cost other							

## (13) Commitments and Contingencies

In 1975, the College identified the presence of hazardous materials from an abandoned 19th century paint factory acquired by the College in 1932. When federal and state superfund laws were promulgated in the 1980s the college gained responsibility for the clean up of contaminants found. The remediation was substantially completed in 2014, but the College continues periodic monitoring and reporting under the Massachusetts Contingency Plan (MCP).

In June of 2002, the College discovered an old gas plant site. Following MA DEP MCP guidelines, the college conducted remedial activities and is now in a temporary solution conducting operation, maintenance and monitoring activities for certain chemicals in groundwater.

Notes to Financial Statements June 30, 2020 and 2019

Under the terms of certain limited partnership agreements, the College is obliged to periodically advance additional funding for private equity investments. Such commitments generally have fixed expiration dates or other termination clauses. The College maintains sufficient liquidity in its investment portfolio to cover such calls.

In 2018, the College offered a voluntary retirement program to eligible faculty and staff. Total expenses related to the program, recorded in the nonoperating section of the Statement of Activities, were \$9,832,000. The future payment obligations of \$3,822,000 and \$4,811,000 at June 30, 2020 and 2019, respectively, are included in the accounts payable and accrued expenses section of the Statement of Financial Position.

The College has several legal cases pending that have arisen in the normal course of its operations. The College believes that the outcome of these cases will have no material adverse effect on the financial position of the College.

## (14) COVID-19 Pandemic

As a result of the COVID-19 pandemic (the pandemic), the College decided to close the residential campus effective March 23, 2020. Due to this closure, the College issued refunds and future statement credits to students for room and board charges based on a prorated amount. These refunds and credits amounted to \$7,360,000 and resulted in a reduction of room and board revenue for the fiscal year ended June 30, 2020.

Also, as a result of the pandemic, in fiscal year 2020 the College was awarded \$985,000 from the Higher Education Emergency Relief Fund (HEERF). The funds were used for emergency financial aid grants to students under the 18004(a)(1) Coronavirus Aid, Relief, and Economic Security Act (CARES Act). The College disbursed \$724,000 of the total received to students to assist the students in their transition to remote learning, with the remaining \$261,000 to be disbursed in fiscal year 2021. The College was awarded an additional \$985,000 from the HEERF to support institutional expenditures relating to the pandemic. The College utilized \$463,000 in fiscal year 2020 and will utilize the balance for pandemic related costs in fiscal year 2021.

In fiscal year 2021, in response to the COVID-19 pandemic, the college offered remote only courses for the summer, and will have students participating in both on campus and remote learning through the fall semester. This will likely have a negative impact on room and board revenue in fiscal year 2021.

While the financial impact on the College's future operations cannot be quantified at this time, the pandemic may have a material adverse effect on the operating performance of the College through its duration. The College continues to monitor the course of the pandemic and is prepared to take additional measures to protect the health of the College community and promote the continuity of its academic mission.

## (15) Subsequent Events

On July 2, 2020, the College entered into a Note Purchase Agreement providing for \$150 million of senior unsecured notes at a rate of 3.00% due in periodic installments. The College intends to utilize the proceeds for various purposes, including but not limited to, ongoing capital expenditures.